

WATERWORKS™

NEWS YOU CAN USE AROUND YOUR HOME

SPRING 2016

The Facts You Need to Know About Water Heaters

Be Sure You Have the Right Water Heater for Your Home & Needs!

You've experienced it before...a sudden shock of cold water while in the shower! Your water heater ran out of hot water! And as your water heater ages, the more often this will happen. And at some point, your water heater will have a breakdown.

In the past, most people would choose to buy a water heater similar to their last one, and why not? Water-heater technology hasn't advanced much over the last century—until now....

Before you invest in your next water heater, it's important that you know the facts. I'm going to share with you types of water heaters and how you can select the one that is best for you.

1. Storage water heaters

These are the large tank models that hold 20 to 120 gallons of heated water. Initially, they're the least expensive—but they have a higher operating cost over time because they constantly warm the water in the tank 24-hours a day.

2. Demand water heaters

They eliminate standby heat loss from tank water heaters by heating water as it's needed in your home! It can reduce your energy consumption by 20 to 30 percent. And with these systems, you never run out of hot water as long as gas is available. We install & service Rinnai gas tankless water heaters.

3. High-efficiency water heaters

They use electricity to move heat from one place to another instead of directly generating heat. So, they can be two to three times more efficient than a conventional electric-resistance water heater.

Now that you know what's available; how do you decide what's best for you? What water heater will save you the most money while providing you with the most hot water when you need it? Here's the information you need to look for:

1. Peak-hour-demand capacity

This is referred to as the first-hour rating (FHR) on the

Energy Guide label—it tells you how much hot water is delivered in a busy hour. Certain water heaters will have higher FHRs than others, but it's important to select one that matches or exceeds your needs.

2. Rating efficiency

Once you've decided the type of water heater that best suits your needs, determine which water heater in that category is the most efficient. The best indicator is its Energy Factor (EF), and the higher the EF, the better.

3. Cost comparison

This is a factor that you must keep in mind—it encompasses purchase price, maintenance, and operating expenses. Keep in mind that each have different lifecycles.

4. Warranties

When you purchase your water heater from Steve Huff Plumbing, You will receive a 6 year parts & labor warranty. If you are a Standard Diamond Club member, your warranty extends by 3 more years (9 years total) and Lifetime Diamond Club members are covered for the life of their water heater, as long as inspections are current and recommended work is performed.

The above are types of water heaters and factors that you need to consider when choosing the best water heater for you! As you can see, it can be a bit complicated. And the decision you make will last for many years.



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\$25 OFF

Repairs Over \$150
(Excludes Service Fee,
One discount per visit)
Expires: Sept. 30, 2016

\$50 OFF

Our Water Heaters
(Excludes Service Fee,
One discount per visit)
Expires: Sept. 30, 2016

Steve Huff Plumbing Believes in Giving YOU Options

You Should Decide What Is Best for Your Home

When you go to a restaurant, do you let the waiter order for you? Of course not! When you decide to go shopping at your favorite clothing retailer, do you allow the sales associate to pick out your wardrobe and then send you on your way? No way! When buying a new car, does the salesperson select the make, model, upgrades, and even color of your new vehicle? No, no, no!

Here's why I mention those examples: If you don't let others make purchasing decisions for you, why would you allow a contractor to come to your home and dictate exactly what should be done to your plumbing system? The answer is...you shouldn't!

A good, ethical, honest contractor should give you options as often as possible. Yes, sometimes a repair often is simple, cut-and-dry. Before investing major dollars into a repair, you should know what it costs to completely replace a water heater or toilet. Why throw hundreds into something that may only last another year or two? That's a bad investment.

At Steve Huff Plumbing, we pride ourselves on being ADVISORS. We do our best to never tell you what you should do with your home. We provide options instead and let you decide. That's how business should be done.



Meet Dave R. at Steve Huff Plumbing



How long have you been at Steve Huff Plumbing?
Since 2014.

What is your favorite part of the job?
I get to interact with our clients on a daily basis. I'm very much a people person.

What is your Favorite food?
Anything from a Mexican Restaurant.

If you could travel anywhere, where would you go?
I would enjoy a trip to Chile & Argentina, "Patagonia".
What are your hobbies & what do you enjoy doing on your days off?
I'm normally outside if I'm not at work. With spring coming on, I've decided to take up fly-fishing.

If you won the lottery, what would your first purchase be?
A small cabin on South Holston River.

Helpful Consumer Hints!

Info You Should Know as a Homeowner!

Home repairs often are expensive. That's why you should always see what your repair cost will be—and your options—before allowing a contractor or a technician to touch your home. The last thing you want is for someone to work on your home for hours and then absolutely shock you with a gigantic bill you weren't expecting. You know the price of everything else you purchase—you also deserve to know the price of all work done to your home before it's performed. We always provide options and pricing up front for your approval.



Tasty & EASY Recipe: Roast Chicken with Spring Vegetables



Total Time: 40 min
Prep: 5 min
Cook: 35 min

INGREDIENTS:

- 3 1/2 pounds skin-on, bone-in chicken quarters
- Kosher salt and freshly ground pepper
- 1 lemon, halved
- 3 tablespoons extra-virgin olive oil
- 1 pound fingerling or other small potatoes
- 2 bunches radishes
- 1 bunch scallions
- 1 bunch baby carrots
- 1/4 cup chopped, fresh dill

DIRECTIONS:

1. Preheat oven to 500 degrees F. Rinse chicken and pat dry. Season with salt and pepper, then place skin-side up on a rimmed baking sheet. Squeeze 1/2 lemon over the chicken and drizzle with 1 tablespoon olive oil. Roast 15 minutes.
2. Meanwhile, cut the potatoes and radishes in half and cut the scallions into thirds. Toss the potatoes, radishes, carrots and the remaining 2 tablespoons olive oil in a bowl; season with salt and pepper.
3. Remove the chicken from the oven and scatter the vegetables around it. Continue to roast until the vegetables are tender and the chicken is golden and cooked through—about 20 more minutes. Squeeze the remaining 1/2 lemon over the chicken and vegetables. Top with dill and season with salt.

SPRING WORD SEARCH

In honor of spring, Steve Huff Plumbing presents a Spring Word Search! Be the first to complete the word search, and you will receive a \$25 gift certificate to Main Street Pizza in Kingsport. Everyone who submits the puzzle gets a \$25 OFF coupon for a future plumbing service

Mail completed puzzle to:
113 Witherspoon Drive, Kingsport TN 37663.

Or scan and email completed puzzle to:
service@stevhuffplumbing.com

APRIL	EASTER	NESTING	SUNSHINE
BASEBALL	FLOWERS	PLANTING	TULIPS
BIRDS	GARDEN	PUDDLES	
BLOSSOMS	GREEN	RAIN	
BUDS	MARCH	SEEDS	
DAFFODILS	MAY	SHOWERS	

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M T M H D Q N Z H F N R X R N
E O D Y B V O N Y E E V S H Q
N E D R A G Q M E T L E L F D
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N A H L T J A U A Y M B F K C
U N C S O S P W A N U B F S K
S T R M H S E Z A J A Z A R B
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U N M X R D H O E T U P W W I
D G V A E F P B M Z L J B O R
S F I E D F A X U S I X Y H D
S N S L Z L R N I M P L T S S
I I S S L D H T I R S V K O D
    
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Spring Jokes!

Q: When do monkeys fall from the sky?
A: During Ape-ril showers!

Q: Can February March?
A: No, but April May!

Q: Why is everyone so tired on April 1?
A: Because they've just finished a long, 31-day March!

Q: What season is it when you are on a trampoline?
A: Spring-time!

Q: What do you call a rabbit with fleas?
A: Bugs Bunny



> HAPPY <
Spring



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Welcome Spring



*From the Desk
of Steve Huff*

You Can Enjoy the Exclusivity of Membership!

Enjoy Perks That Other Customers Do Not Receive

You can enjoy our exclusive Diamond Club Memberships! There are all sorts of memberships out there in the world today. There are memberships to swimming pools and campgrounds. There are memberships to gyms and country clubs.

Each of these memberships offer a benefit to you, the consumer. For example, memberships to gyms gain you access to their facility, and while you can visit just about any grocery store, a membership to one will give you significant discounts on your purchases. In other words, memberships provide perks.

At Steve Huff Plumbing, we offer our Standard and Lifetime Diamond Club Memberhsip programs. Sure, you'll have access to discounted products and services, but as a club member, you become our first priority. When a Standard or Lifetime Diamond Club Member calls our office and their sewer is backing up, that homeowner gets front-of-the-line service. They go to the top of the list—it doesn't matter how busy we are. That home will be the next that one of our highly trained technicians visits. You don't have to wait around all day for service.

Your Diamond Club Membership with Steve Huff Plumbing offers even more! You actually get a highly valued service...for FREE! We'll visit your home every year in January, February, or March to perform an inspection on your plumbing.

The inspection will help ensure that your water heater, pipes, and fixtures are in proper working condition. By having your plumbing inspected on an annual basis, you're guaranteeing that any small problems are caught immediately. They aren't allowed to fester into giant problems that may lead to in an emergency situation!

If a faucet or showerhead we provided and installed breaks down while you're still a Lifetime Club Member, we'll repair or replace it for FREE!

For even more details on Steve Huff Plumbing's club-membership program and how it can benefit you, and your home, feel free to give us a call at 423-239-8361. And as always, thank you for allowing us to serve you!

Sincerely,

Steve Huff

Owner, Steve Huff
Plumbing

